



## CASE STUDY

# Pay as you grow with The Bunker

IView Solutions was launched 10 years ago having identified an opportunity to solve a major issue in the global investment banking sector. Many financial organisations were going through mergers and acquisitions, inheriting and building complex arrays of different legacy systems around the globe. Data consolidation is critical but complex, expensive and risky.

The IView software solution provides these firms with a quick and safe way to transition from their diverse legacy systems to a more agile and efficient applications platform. It automatically consolidates their business data to ensure accurate, complete and consistent information. For some, this is now a mission critical objective in order to address regulatory and control issues.

## THE CHALLENGE

Collating, integrating and sharing sensitive and valuable data for global investment banks poses a major security issue. To get the business off the ground, IView Solutions needed to be working with the right partner who valued security as much as its customers. They also needed a partner who could develop with the company's other growing service, Ref-Data.com, a confidential and secure service providing access to data on over 12 million companies and 35 million financial instruments, collaboratively sourced from hundreds of diverse and respected organisations.

## OUR ULTRA SECURE SOLUTION

IView Solutions selected The Bunker to host its web-based application. Initially working from a dedicated environment, IView Solutions could provide its customers with an Ultra Secure environment to host and access its collaborative data management solution. It also allowed the team to showcase the IView software, run demos and develop proof of concepts for its clients safely and securely. However, as the volume of collated financial data has been rapidly increasing, the business has recently migrated from its dedicated legacy environment to The Bunker's Ultra Secure Cloud platform. This scalable Cloud solution is not only built on new technology, but will offer IView Solutions a "pay as you grow" model, which is particularly important because of the large and increasing data storage requirements.



**"DATA SECURITY IS TOP PRIORITY TO OUR INVESTMENT BANKING CUSTOMERS AND THE ABILITY TO SAY WE ARE WORKING WITH THE BUNKER REASSURES THEM. OUR BUSINESS WOULD NOT BE IN THE SHAPE IT IS IN WITHOUT THEIR PARTNERSHIP."**

- Nigel Pickering  
Managing Director, IView

## PRODUCTS & SERVICES

- The Bunker's Ultra Secure Cloud platform
- Pay as you grow Cloud model

## RESULTS & BENEFITS DELIVERED

- Ultra Secure, military grade data centre facilities reassures IView Solutions' security conscious clients
- Ability to expand rapidly, easily and cost effectively with the pay as you grow model
- Improved performance
- ISO 27001 and PCI DSS compliancy, where data is only hosted in the UK
- 24/7/365 dedicated technical and security experts

### THEIR VERDICT

**"THE SECURITY ELEMENT OFFERED BY THE BUNKER IS VERY ATTRACTIVE TO OUR FINANCIAL SERVICES CUSTOMERS. WE HOLD SENSITIVE AND VALUABLE DATA AND THE BUNKER'S ULTRA SECURE SERVICE ASSURES OUR CUSTOMERS THAT THEIR DATA REMAINS SAFE, IN THE UK, 24/7/365.**

**MANY OF OUR CLIENTS TYPICALLY UNDERTAKE DUE DILIGENCE ON OUR HOSTING OFFER, BUT ONCE THEY HEAR THAT WE WORK WITH THE BUNKER, WITH ITS UNDERGROUND LOCATION AND EX-MILITARY HISTORY, THEY ARE MUCH MORE COMFORTABLE WITH THE SOLUTION. THE RECENT UPGRADE TO THE BUNKER'S CLOUD PLATFORM WILL NOT ONLY IMPROVE PERFORMANCE AND ALLOW US TO EXPAND, WE WILL ALSO BE ABLE TO ONBOARD NEW CUSTOMERS MORE QUICKLY AND EASILY."**

- Nigel Pickering  
Managing Director, IView

## THE BUNKER PROTOCOL™

The Bunker Protocol™ is an all-encompassing methodology that secures against risk and ensures the most secure IT delivery in the UK.

The Bunker Protocol™ incorporates Physical, Human and Digital security capability and processes and wraps them with a governance and standards layer that ensures that client data and clients systems are continually secure against threats to confidentiality, integrity and availability.

## THIS IS ULTRA SECURE

- Physical** Military Grade data centres
- Human** All employees are fully background checked and our culture starts and ends with security
- Digital** We build and integrate systems in-house, Ultra Secure, from the source code up