

## CASE STUDY

# HOSTING AN ULTRA-SECURE PRIVATE CLOUD FOR TURREMGROUP

Turremgroup is a managed service provider, delivering cost-effective IT and IT security solutions to businesses through its purpose-built Network Operations Centre (NOC) and Security Operations Centre (SOC).

With a growing reach in cyber security, Turremgroup collaborates with the industry's leading organisations to provide an extensive suite of solutions, underpinned by a team of experts with 30+ years of experience.

## THE CHALLENGE

To support its rapidly growing reputation as a leading cyber security business, and to address its customers' concerns around emerging IT security risks and strict compliance standards, Turremgroup required a new ultra-secure private cloud environment.

To align with the business's considerable growth plans and imminent expansion into Dubai and the Middle East, the new environment also needed to enable Turremgroup to easily scale up the number of on-site cabinets according to customer demand.

**"WITH NEW CYBER THREATS EMERGING ALL THE TIME, AND STRICT COMPLIANCE STANDARDS PUTTING PRESSURE ON BUSINESSES TO BETTER PROTECT THEIR CUSTOMERS' PERSONAL DATA, WE KNEW THAT WE NEEDED TO BE ABLE TO OFFER SOME OF OUR CUSTOMERS AN ULTRA-SECURE PRIVATE CLOUD, BUT FINDING THE RIGHT ENVIRONMENT INITIALLY PROVED TO BE A CHALLENGE. THE BUNKER UNDERSTOOD OUR REQUIREMENTS IMMEDIATELY, AND WE WERE BLOWN AWAY BY THEIR UNIQUE FACILITIES IN SANDWICH."**

-Mark Mottershead, director at Turremgroup

## SOLUTION

When Turremgroup was introduced to The Bunker, it quickly realised that it had found the ideal partner. Upon arrival at its Ash Radar Station site in Sandwich, Turremgroup was given a full tour of The Bunker's ex-Ministry of Defence (MoD) facilities, including its secure colocation and private cloud services.

Offering dedicated suites with reinforced walls, specific security zones, authenticated multiple locking methods and multi-factor access backed by independent CCTV and intruder alarm systems, The Bunker was able to provide a completely private environment, configured to the complex security requirements of Turremgroup and its customers.

Importantly, The Bunker's colocation services also meet multiple compliance standards including ISO 27001, PCI DSS and IGSOC, enabling Turremgroup to offer its customers a cost-effective route to achieving good cyber hygiene.

Despite partnering with The Bunker in June 2018, Turremgroup was forced to delay implementation due to another sizable project. However, The Bunker worked closely with Turremgroup to configure the set-up and ensure the transition would be as smooth as possible upon implementation.

Turremgroup already has a number of clients signed up to use its secure private cloud, and is in the closing stages of moving its entire infrastructure, including its NOC, from its incumbent service hosting centre to The Bunker. Benefiting from The Bunker's 24/7/365 support services, SLA's of up to 100% and scalable addition of new cabinets, Turremgroup has achieved the perfect platform to drive continued growth.

## PRODUCTS & SERVICES

- Secure colocation
- Dedicated suites
- Secure hosting of Turremgroup's private cloud
- 24/7/365 support services

## RESULTS & BENEFITS DELIVERED

- Ability to evidence an ultra-secure environment to customers and prospects
- Ability to offer auditable compliance with multiple recognised standards
- Scalable growth of private cloud cabinets to support expansion into Dubai and beyond

**“SINCE INCLUDING THE BUNKER’S SECURE COLOCATION SERVICES IN OUR TARGETED SALES STRATEGY, WE’VE SEEN BOTH EXISTING CLIENTS AND NEW PROSPECTS GET IN TOUCH TO DISCUSS MOVING TO OUR NEW FACILITIES. WITH THE BUNKER’S SUPPORT, WE’VE BEEN ABLE TO CONTINUE TO DELIVER COST-EFFECTIVE, MANAGED IT AND IT SECURITY SOLUTIONS TO OUR CUSTOMERS, WHILE LAYING THE FOUNDATIONS FOR AN AGGRESSIVE PERIOD OF GROWTH FOR US IN THE NEAR FUTURE.”**

-Mark Mottershead, director at Turremgroup



## THE BUNKER PROTOCOL™

The Bunker Protocol™ is an all-encompassing methodology that secures against risk and ensures the most secure IT delivery in the UK.

The Bunker Protocol™ incorporates physical, human and digital security capability and processes and wraps them with a governance and standards layer that ensures that client data and systems are continually secure against threats to confidentiality, integrity and availability.

## THIS IS ULTRA SECURE

- Physical** Military grade data centres
- Human** All employees are fully background checked and our culture starts and ends with security
- Digital** We build and integrate systems in-house, ultra secure, from the source code up