



# **CASE STUDY**

# Privacy specialist partners with The Bunker and sees business bloom

Based in London, trust-hub is an innovative software house with a powerful platform specifically designed to manage personal data within an organisation. With a large team of diverse experts, this flexible, modular platform is used by private and public sector customers to understand their personal data eco-system, ensuring all data remains compliant, secure and meets current and upcoming data protection laws.

#### THE CHALLENGE

lan Bryant, COO at trust-hub, explains: "Our platform has been developed from the ground up with Privacy by Design at its heart. We needed a partner with the same values as us – placing security and compliance at the top of the agenda – to help design, build and operate this state of the art encryption tool right first time. Security could simply not be an after-thought half way through development."

### **OUR ULTRA SECURE SOLUTION**

The Bunker has provided a dedicated virtualised environment at its military grade, UK-based, accredited data centre for the trust-hub solution, with strict access control, PCI compliancy and UK centralised backups.

lan continues: "The Bunker could see the opportunity to grow with us and we were impressed with everything they offered. It's an ultra secure environment, accredited by all the bodies we need, where networks aren't routed out of the UK. It's also delivered as an infrastructure as a Service solution, which fits in perfectly with our own business model."



"WE LOOKED AT SEVERAL COMPANIES WHO COULD PROVIDE A HIGHLY SECURE PHYSICAL INFRASTRUCTURE FOR THE PLATFORM, THE BUNKER WERE ABLE TO PROVIDE AN ENVIRONMENT WHICH MATCHED OUR RIGOROUS PROPOSAL AND STRICT REQUIREMENTS.

PRIVACY BY DESIGN IS PART OF DNA - JUST LIKE THE BUNKER."

- lan bryant COO, trust-hub









#### **PRODUCTS & SERVICES**

- Dedicated virtualised environment
- Infrastructure as a Service
- 24/7/365 dedicated technical expertise
- IPrivate access contro
- End-to-end encryption
- Ultra Secure military grade data centre
- Key accreditations and compliancy

## **RESULTS & BENEFITS DELIVERED**

The ultra secure environment offered by The Bunker has accelerated the development of the trust-hub platform and enabled the business to confidently build a secure solution from the ground up and get to market faster.

Working with The Bunker, trust-hub now has access to a larger, dedicated, highly skilled team of experts available on demand, which helps control costs while providing the opportunity to grow in a secure, dedicated virtualised environment.

The physical security, along with key accreditations ensure trust-hub and their customers feel confident that their data remains secure.

#### **FEATURES OF THE BUNKER**

QThe Bunker's facilities are highly available, with auto-fallover and replication across our two main sites combined with redundant power ensuring 100% uptime.

Located within ex-Ministry of Defence facilities, our UK data centres are secure by design. They have 3m reinforced concrete walls, solid steel doors, and 24-hour CCTV, with additional security measures including visual verification of all persons entering, escorted access, and Electro Magnetic Pulse (EMP) and Tempest RFI intrusion protection.

#### **FUTURE PLANS**

As the company's footprint continues to grow, trust-hub expects to take advantage of The Bunker's other service offerings. Ian concludes: "The Bunker recognised immediately where we wanted to be. Privacy by Design is part of our DNA – just like The Bunker. We have developed a true partnership and we look forward to continuing on our journey together."

#### THEIR VERDICT

"AS SOON AS WE MENTION TO OUR C-SUITE PROSPECTS THAT WE WORK WITH THE BUNKER - IT'S AN IMMEDIATE TICK IN THE BOX.

THE UNDERGROUND SECURE LOCATION, THE ACCREDITATIONS, THE DEDICATED PRIVATE ACCESS CONTROL WITH HIGH AVAILABILITY AND DISASTER RECOVERY - IT'S THE PERFECT PACKAGE FOR OUR PLATFORM AND GIVES OUR CUSTOMERS COMPLETE DATA CONFIDENCE - ESPECIALLY IN REGARD TO THE LOOMING GDPR REGULATIONS."

- lan bryant

### THE BUNKER PROTOCOL™

The Bunker  $Protocol^{TM}$  is an all-encompassing methodology that secures against risk and ensures the most secure IT delivery in the UK.

The Bunker Protocol™ incorporates Physical, Human and Digital security capability and processes and wraps them with a governance and standards layer that ensures that client data and clients systems are continually secure against threats to confidentially, integrity and availability.

### THIS IS ULTRA SECURE

Physical Military Grade data centres

Digital

**Human** All employees are fully background checked and our culture starts and ends with security

We build and integrate systems in-house,

Ultra Secure, from the source code up

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