CARETOWER
I.T. Security Specialists

THE BUNKER

Part of the CYBERFORT group

CASE STUDY

THE BUNKER BOOSTS CARETOWER'S SECURITY POSTURE

Established in 1998, Caretower is one of Europe's leading value added resellers in the field of network security and is committed to delivering tailored solutions to overcome its customers' diverse security challenges. Since its founding, Caretower has maintained longstanding relationships with all the major security vendors to ensure it can remain at the forefront of changes within the industry. This in turn allows Caretower to assist its customers in their long term security strategies.

THE CHALLENGE

STUDYCaretower has grown rapidly over the years, attracting a number of security conscious customers from a variety of sectors. Due to this growth and in order to maintain its uncompromising approach to information security, Caretower required a new and more secure infrastructure provider to enable it to securely deliver its range of services. Critical to the decision making process was the ability to accommodate the needs of those customers that necessitate the highest levels of security possible.

OUR ULTRA SECURE, MANAGED HOSTING SOLUTION

After evaluating several data centre suppliers and with security driving the choice, Caretower selected The Bunker based on its security posture and the technical specification of its data centres. The highly secure and military grade UK-based facilities were the ideal data centres for Caretower, offering the enhanced levels of security required to meet the needs of its customers.

The Bunker enables Caretower to demonstrate a robust approach to data and system security through the control and restriction of physical access, protected by 24/7/365 onsite security, via The Bunker's Security Operations Centre (SOC).

Importantly, The Bunker's heritage in information security and ISO 27001 accreditation reassures Caretower's customers that their data is always secure.

"WE TAKE SECURITY VERY SERIOUSLY AND IT IS ALSO A KEY CONSIDERATION FOR OUR CUSTOMERS. AS A RESULT, IT WAS IMPORTANT TO PARTNER WITH A COMPANY THAT THINKS IN THE SAME WAY AND VALUES SECURITY LIKE WE DO.

THE BUNKER STOOD OUT DUE TO THE UNCOMPROMISING SECURITY THAT IT PROVIDES AND BECAUSE OF THE CLEAR SYNERGIES IN THE WAY WE BOTH APPROACH SECURITY.

THE BUNKER PROVIDES FOR THE NECESSARY SECURITY REQUIREMENTS AS NOT ONLY DOES IT DEMONSTRATE PHYSICAL SECURITY, WITH ITS MILITARY GRADE DATA CENTRES, BUT IT ALSO DISPLAYS SECURITY IN TERMS OF PERSONNEL, AS ALL STAFF ARE SECURITY CLEARED. DATA SECURITY IS FULLY INGRAINED IN ITS CULTURE AND ITS DNA AS A BUSINESS."

- Neils Hammond-Quaye,
Service Delivery Manager , Caretower

PRODUCTS & SERVICES

• Hardware as a Service

• Dedicated private suite

• Ultra Secure military-grade data centres

• ISO 2700I compliancy

• Highest levels of standard physical security of any comparable data centre within the UK

RESULTS & BENEFITS DELIVERED

By working closely with The Bunker, Caretower is able to maintain its market leading position in network security and protection, all without the complexity and expense of building a facility. Not only is Caretower able to mitigate risk and provide constant security reassurance for its customers, but it is also able to demonstrate compliance with the relevant industry standards.

Crucially, The Bunker's image and security positioning has afforded Caretower real business benefits. Caretower has been able to provide additional selling points for its services and can offer more value to its customers, due to its new highly secure environment and the additional layer of security provided. This has contributed to Caretower's continued growth by enabling it to sell more services to new and existing customers. Caretower expects its customer base to grow even further in the near future and will expand the amount of space used at The Bunker's facilities accordingly.

FEATURES OF THE BUNKER

The Bunker's facilities are highly available, with auto-failover and replication across our two main sites combined with redundant power ensuring I00% uptime.

Located within ex-Ministry of Defence facilities, our UK data centres are secure by design. They have 3m reinforced concrete walls, solid steel doors, and 24-hour CCTV, with additional security measures including visual verification of all persons entering, escorted access, and Electro Magnetic Pulse (EMP) and Tempest RFI intrusion protection.

ACCREDITATIONS & COMPLIANCE

The Bunker enables our customers to turn onerous tasks into a source of business advantage by driving down the cost of compliance and increasing agility through the utility consumption model. We are accredited to and compliant with:

• ISO 2700I   • G-Cloud 8   • IL3
• PCI DSS   • IGSoC   • ITIL

THEIR VERDICT

"THE LEVEL OF SECURITY THE BUNKER PROVIDES COMBINED WITH ITS ACCREDITATIONS AND BEST PRACTICE APPROACH MADE IT THE PERFECT FIT. WE HAVE BEEN ABLE TO DEMONSTRATE TO OUR CUSTOMERS HOW MUCH WE VALUE SECURITY AND THEY NOW HAVE TOTAL PEACE OF MIND AND CONFIDENCE THAT THEIR DATA IS SAFE. OUR FUTURE PLANS ARE TO CONTINUE UTILISING THE IMAGE AND THE SECURITY POSITIONING OF THE BUNKER TO SELL FURTHER SERVICES TO SECURITY CONSCIOUS ORGANISATIONS. WE ARE WELL PLACED TO CONTINUE TO GROW OUR CUSTOMER BASE AND OUR BUSINESS."

- Neils Hammond-Quaye,
Service Delivery Manager , Caretower

THE BUNKER PROTOCOL™

The Bunker Protocol™ is an all-encompassing methodology that secures against risk and ensures the most secure IT delivery in the UK.

The Bunker Protocol™ incorporates Physical, Human and Digital security capability and processes and wraps them with a governance and standards layer that ensures that client data and clients systems are continually secure against threats to confidentially, integrity and availability.

THIS IS ULTRA SECURE

Physical Military Grade data centres
Human   All employees are fully background checked and our culture starts and ends with security
Digital   We build and integrate systems in-house, Ultra Secure, from the source code up